



Partners in the Process  
Partners in the Mission

## CAPABILITIES STATEMENT

### COMPANY INFORMATION

#### CONTACT

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#### SET-ASIDE PROGRAMS

- » Small Business
- » Woman Owned Business
- » Minority/Disadvantaged Business

#### ORGANIZATIONAL CHARITIES

- » Wounded Warrior Service Dog
- » Gary Sinise Foundation

#### KEY INDUSTRY PARTNERS



#### NAICS CODES (Primary)

- 423840** - Industrial Supplies Merchant Wholesalers
- 332439** - Other Metal Container Manufacturing
- 334417** - Electronic Connector Manufacturing
- 423610** - Electrical Apparatus and Equipment, Wiring Supplies and Related Equipment Merchant Wholesalers
- 423450** - Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers (Including Personal protective equipment (PPE))

#### FSC CODES (Primary)

- 8415** - Clothing, Special Purpose
- 4240** - Safety and Rescue Equipment
- 8110** - Drums and cans
- 5935** - Connectors, Electrical
- 5995** - Cable and wire assemblies
- 5999** - Misc. Electrical and Electronic Components
- 8040** - Adhesives



### PROFILE

Since its formation in 1990, AnA Sourcing has successfully distributed industrial, MRO, mechanical and PPE products to prime contractors and government agencies alike.

Understanding the complexities of government contracting and the need for a singular focus, AnA created the Government Service Group (GSG) to provide the Federal government and its associated agencies with that dedicated focus.

With over five decades of combined government and distribution sales experience, the GSG focuses exclusively on the procurement requirements of the Federal government, Department of Defense, and other federal and state agencies ranging from the Department of Energy, Department of Transportation, and emergency service providers.

The GSG provides government procurement professionals with our specialization in product sourcing, supply chain management and logistics.

AnA Sourcing, GSG, its advisory board and staff are comprised of military service veterans and civilian professionals who bring a collaborative approach to excellence in all we do. It is the foundation with which our organization was built and what we bring to every opportunity both large and small.



### CORE COMPETENCIES

The Government Service Group of AnA Sourcing is strongly dedicated to bringing professionalism and value to our customers. To that value proposition, we possess a deep understanding of the nuances of government contracting, decades of distribution experience, a modern warehouse facility, a sophisticated ERP system and a passion to serve the United States Government.

We fully understand U.S. Government and Department of Defense requirements which include specifications, standards, packaging, labeling, Certificates of Conformance, and related safety data sheets (SDS). We also have extensive experience and understanding of the DoD, GSA, Federal Procurement, VSM, WAWF, DIBBS, DCMA and GSA Advantage programs.

### PAST PERFORMANCE

AnA is a Prime contractor to the Department of Defense and to many other Federal Agencies and Departments both directly and through our GSA Schedule contract. We are also a sub-contractor to an extensive list of government prime contractors such as Bechtel National, Northrup Grumman and many more.

We support our customers with unparalleled performance as a result, we have maintained:

- ⇒ On time contract delivery exceeding **98%**
- ⇒ A field acceptance rate in excess of **99%**



#### A Brief List of Our Satisfied Customers

- General Services Administration (GSA)
- U.S. Navy
- U.S. Postal Services
- Department of Defense (DoD)
- U.S. Air Force
- Bechtel National
- Defense Logistics Agency (DLA)
- U.S. Coast Guard
- BAE Systems

### DIFFERENTIATORS

The Government Service Group stands out by providing our government customers with:

- A complete understanding of Government and DoD standards, regulations and specifications
- A dedicated team who can source both active and obsolete products and specifications
- The ability to provide logistical support for small and large quantities alike
- A complete in-house Government, GSA, Military specification packaging, labeling capability and palletization
- A state-of-the-art computer ERP, tracking and warehousing program to assist in the seamless performance of service to our customers.
- Veteran and Civilian Professionals with years of dedicated service to our country.

Supporting America's mission through sourcing, supply and logistics



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